

KFD/MKTG/254/2026-27/353

Date: 25.07.2026

TRANSPORTATION OF COCONUT OIL

From KERAFED Processing Complexes to Depots /

Stock Points & Vice Versa

1. TENDER AT A GLANCE

Issuing Organisation	KERAFED — Kerala Kerakarshaka Sahakarana Federation Ltd.
Registered Office	KERAFED Head Office, KERA tower, Vellayambalam, Thiruvananthapuram – 695 033, Kerala
Tender Type	Open Competitive Tender — Rate Contract
Nature of Work	Transportation of Coconut Oil from KERAFED's Processing Complexes to Depots / Stock Points and return trips as required
Units Covered	I. KOCK — KERAFED Oil Complex, Karunagappally, Kollam II. KCCN — KERAFED Coconut Complex, Naduvannur, Kozhikode III. Maradu Stock Point, Ernakulam
Destination Points	Kollam Depot, Anayara Depot (Thiruvananthapuram), Thrissur, Ernakulam / Maradu (EKM), Supplyco Depots, Consumerfed Depots, Police Canteen Depots, Other Government Agency Depots
Rate Structure	Two-part slab: (A) Minimum flat amount upto 25 KM + (B) Per-KM rate for above 25 KM; quoted separately for 1MT/ 2 MT / 3 MT / 5 MT / 7 MT / 10 MT truck capacities
Contract Period	One (1) year from date of agreement, renewable for one further year on mutual consent
Earnest Money Deposit	Rs. 50,000/- (Rupees Fifty Thousand Only) per unit Separate DD required for each unit tendered
Last Date for Submission	On or before 2:00 PM on 05.08.2026
Date & Time of Opening	05.08.2026 at 3:00 PM — Technical Bids opened first
Place of Submission & Opening	The Managing Director, KERAFED Head Office, KERA Tower, Vellayambalam, Thiruvananthapuram

2. ABOUT KERAFED AND PURPOSE OF TENDER

Kerala Kerakarshaka Sahakarana Federation Ltd. (KERAFED) is the apex cooperative organization in Kerala engaged in the procurement, processing, value addition, and marketing of coconut and coconut-based products. Functioning under the administrative control of the Department of Agriculture Development and Farmers' Welfare, Government of Kerala, KERAFED plays a pivotal role in supporting coconut farmers and promoting the coconut sector across the State.

KERAFED operates major processing units, namely **KERAFED Coconut Complex, Naduvannur, Kozhikode (KCCN)** and **KERAFED Oil Complex, Karunagappally, Kollam (KOCK)**, and also maintains a stock point at **Maradu, Ernakulam**. Coconut oil and other coconut-based products manufactured and stored at these units are regularly transported to KERAFED's depots, stock points, distributors, institutional customers, and other destinations within Kerala as directed by KERAFED from time to time.

To ensure the efficient and timely movement of products, KERAFED invites sealed tenders from experienced and eligible transport contractors for undertaking the transportation of coconut oil and other products on a rate-contract basis from **KCCN, KOCK, and Maradu Stock Point** to various destinations across Kerala. The scope of work shall also include the return movement of empty vehicles and any other transportation requirements as may be specified by KERAFED during the contract period.

3. SCOPE OF WORK

The appointed transporter(s) shall be responsible for the following:

- Reporting suitable vehicles (closed/covered-body trucks for cartoned goods; tankers where bulk oil movement is required) at KERAFED's designated loading point at the time and date intimated by KERAFED.
- Loading KERA coconut oil, primarily as finished goods packed in cartons, from KERAFED's processing complexes / stock points, along with bulk oil in food-grade tankers or sealed containers where required.
- Transporting the loaded consignment safely and hygienically to the destination depot / stock point specified by KERAFED.
- Obtaining acknowledgement / Proof of Delivery (POD) from the receiving depot in-charge and submitting signed Delivery Challans to KERAFED within 3 working days of delivery.
- Returning empty vehicles / containers to the loading complex or any other KERAFED point as directed.
- Arranging all statutory permits, e-Way Bills, way-bills, and documentation required for the movement of goods. Attikoole / Marikoole charges shall be borne by the transporter and reimbursed by KERAFED on production of actual receipts.
- Maintaining GPS-fitted vehicles and sharing trip-wise movement data / live tracking access with KERAFED on request.
- Reporting any transit accident, spillage, theft, or loss immediately (and in writing within 24 hours) to KERAFED.
- Ensuring vehicles are thoroughly cleaned and free of contamination before each loading. A cleaning certificate may be required by KERAFED.

- Transporting packaging materials, empty containers, raw materials, damaged products, by-products, or other items as required by KERA F E D, in addition to the primary cargo of coconut oil, ensuring optimal vehicle utilization during return or inter-unit trips.

4. RATE SCHEDULE — FORMAT FOR QUOTATION

Tenders are invited separately for each of the three units listed below. A tenderer may quote for one or more units by submitting separate Price Bids for each. Rates must be quoted in both formats — (i) Route-wise lump-sum per MT and (ii) KM-slab rate table by truck capacity — as prescribed below.

Column (A) = Minimum flat charge for trips upto 25 KM. Column (B) = Applicable for above 25 KM trips, computed as: Amount (A) + [KM above 25 × per-KM rate quoted in (B)]. All slabs (1 MT to 10 MT) must be filled; incomplete rate schedules will be rejected.

Unit I — KOCK: KERA F E D Oil Complex, Karunagappally, Kollam

Route-wise Lump-Sum Rate (per trip, inclusive of all charges):

Sl.	Route (Loading Point → Delivery Depot / Stock Point)	Rate Quoted (Rs. per MT)
1	KERA F E D Oil Complex, Karunagappally, Kollam → Kollam Stock Point	
2	KERA F E D Oil Complex, Karunagappally, Kollam → Anayara Stock Point (SP), Thiruvananthapuram	
3	KERA F E D Oil Complex, Karunagappally, Kollam → Thrissur SP	
4	KERA F E D Oil Complex, Karunagappally, Kollam → Maradu SP, Ernakulam (EKM)	
5	KERA F E D Oil Complex, Karunagappally, Kollam → Kerafed Coconut Complex, Naduvannur, Kozhikode	

KM Rate — 1st Point of Loading to Point of Unloading (per trip by truck capacity) (KOCK, Anayara SP):

Sl. No.	Truck Capacity	(A) Minimum Amount upto 25 KM (Rs.)	(B) Above 25 (A + KM rate above 25 KM) (Rs.)
1	1 MT		
2	2 MT		
3	3 MT		
4	5 MT		
5	7 MT		
6	10 MT		

Unit II — KCCN: KERAFED Coconut Complex, Naduvannur, Kozhikode

Route-wise Lump-Sum Rate (per trip, inclusive of all charges):

Sl.	Route (Loading Point → Delivery Depot / Stock Point)	Rate Quoted (Rs. per MT)
1	KERAFED Coconut Complex, Naduvannur, Kozhikode → Kollam SP	
2	KERAFED Coconut Complex, Naduvannur, Kozhikode → Anayara SP, Thiruvananthapuram	
3	KERAFED Coconut Complex, Naduvannur, Kozhikode → Thrissur SP.	
4	KERAFED Coconut Complex, Naduvannur, Kozhikode → Ernakulam / Maradu SP, (EKM)	
5	KERAFED Coconut Complex, Naduvannur, Kozhikode → Kerafed Oil Complex, Karunagappally, Kollam	

KM Rate — 1st Point of Loading to Point of Unloading (per trip by truck capacity):

Sl. No.	Truck Capacity	(A) Minimum Amount upto 25 KM (Rs.)	(B) Above 25 (A + KM rate above 25 KM) (Rs.)
1	1 MT		
2	2 MT		
3	3 MT		
4	5 MT		
5	7 MT		
6	10 MT		

Unit III — Maradu Stock Point, Ernakulam, Thrissur Stock Point

Route-wise Lump-Sum Rate (per trip, inclusive of all charges):

Sl. No.	Truck Capacity	(A) Minimum Amount upto 25 KM (Rs.)	(B) Above 25 (A + KM rate above 25 KM) (Rs.)
1	1 MT		
2	2 MT		
3	3 MT		
4	5 MT		
5	7 MT		
6	10 MT		

5. ELIGIBILITY CRITERIA

Tenderers must satisfy ALL of the following conditions:

- Must be a registered transport firm, company, co-operative society, or proprietorship with valid business registration.
- Minimum 3 years of experience in goods transportation of similar nature.
- Valid GST registration certificate and PAN mandatory.
- Valid FSSAI Licence (Food Business Operator — Transporter category) is mandatory.
- Minimum fleet of 3 owned or long-term leased road tankers / food-grade container vehicles in good running condition. Copies of RCs required.
- All vehicles must carry valid Fitness Certificates (FC), PUC certificates, comprehensive insurance, and commercial route permits.
- Bidders are encouraged to submit evidence of prior transportation experience with Government Departments, Public Sector Undertakings (PSUs), or Government-aided Co-operative organisations. Such experience is PREFERABLE and shall be viewed favourably during technical bid evaluation. Bidders claiming government experience must provide work orders, completion certificates, and references from the relevant government organisation.
- Experience certificates / work orders for at least 2 similar works completed in the last 2 years, with client contact details.
- Copies of IT Returns for the last 2 years.
- MINIMUM ANNUAL TURNOVER of Rs. 50,00,000/- (Fifty Lakhs) or more during FY
- 2024-25 (ending 31st March 2025) — CA-certified Annual Turnover certificate mandatory.
- Must not be blacklisted or debarred by any Government / PSU / Cooperative body. Self-declaration required.
- Firms that have withdrawn from a previous KERAFED tender or left any KERAFED contract incomplete are not eligible
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6. TENDER FORM FEE AND EARNEST MONEY DEPOSIT (EMD)

- Tender Form Fee of Rs. 500/- + applicable GST payable by DD in favour of Managing Director, KERAFED. Tenders without Tender Form Fee will be rejected.
- EMD of Rs. 50,000/- (Rupees Fifty Thousand Only) per unit must be submitted as a Demand Draft in favour of Managing Director, KERAFED Head Office, KERA tower, Vellayambalam, Thiruvananthapuram – 695 033, Kerala
- Tenders without the prescribed EMD will be summarily rejected without further consideration.
- EMD of unsuccessful tenderers will be returned without interest within 30 days of finalisation.
- The EMD of the successful tenderer will be retained until the Security Deposit is furnished, after which it will be refunded.
- EMD will be forfeited if the successful tenderer withdraws the bid after opening, modifies rates after submission, or fails to execute the agreement within the stipulated time.

7. TENDER SUBMISSION — TWO-COVER SYSTEM

Tenders must be submitted in two separate sealed envelopes, both placed inside a single sealed outer envelope, as described below:

Envelope	Contents to be Enclosed	Superscription on Envelope
Envelope A (Technical Bid)	1. Duly filled, signed Tender Application Form 2. EMD — Demand Draft (separate DD per unit) 3. Copy of GST Registration Certificate 4. Copy of PAN Card 5. Firm / Company Registration Certificate 6. Vehicle list with copies of RC, FC, Insurance & PUC 7. Experience certificates / previous work orders 8. Self-declaration of non-blacklisting (on letterhead)	<i>"TECHNICAL BID FOR TRANSPORTER]"</i>
Envelope B (Price Bid)	Completed Rate Schedule Table	<i>"PRICE BID FOR TRANSPORTER"</i>

8. TENDER OPENING AND EVALUATION

- Rates will be tabulated unit-wise, route-wise, and slab-wise (by truck capacity). The L1 (Lowest Bidder) for each slab / route will be identified.
- Where the same tender is L1 in 3 or more of the truck-capacity slabs, that tender will be called for rate negotiation. Where L1 differs across slabs, KERA FED may call the relevant L1 parties separately or jointly for negotiation.
- Attendance at the negotiation meeting is mandatory for the tenderer or their authorised representative. Absence shall be treated as withdrawal of the tender, and no rate shall be acted upon.
- KERA FED reserves the right to accept or reject any or all tenders, to split the work among multiple contractors, or to call a fresh tender, without assigning any reason whatsoever.
- Tenders that are incomplete, unsigned, conditional, or not accompanied by the prescribed EMD and mandatory documents will be rejected without evaluation.

9. TERMS AND CONDITIONS OF CONTRACT

9.1 Vehicle and Operational Standards

- All vehicles deployed must be suitable closed/covered-body vehicles for transporting cartoned/packed KERA oil (food-grade tankers or containers where bulk oil transport is required), complying with FSSAI and applicable food safety regulations.
- Vehicles must have valid Fitness Certificates, PUC certificates, comprehensive insurance, and appropriate commercial route permits at all times during the contract period.
- KERA FED officers shall have the right to inspect vehicles before deployment. Non-compliant or sub-standard vehicles must be replaced within 24 hours of notice.
- Drivers and crew must hold valid commercial driving licences and comply with all provisions of the Motor Vehicles Act and rules thereunder.
- All vehicles must be equipped with GPS and the contractor shall share trip-wise movement data or live tracking access with KERA FED on request.

9.2 Safety, Hygiene, and Quality

- Vehicles must be thoroughly cleaned and free of contamination before each loading. KERAFED may require a cleaning certificate at its discretion.
- The contractor shall ensure no mixing, adulteration, or pilferage of coconut oil in transit. All vehicles must carry a fire extinguisher and first-aid kit.
- In the event of transit loss, spillage, contamination, or damage, the contractor shall be fully liable. The quantum of loss shall be assessed mutually; any dispute shall be referred in accordance with Section 10 (Dispute Resolution and Jurisdiction).

9.3 Documentation and Reporting

- Signed Delivery Challans and Proof of Delivery (POD) must be obtained from the receiving depot for every consignment and submitted to KERAFED within 3 working days of delivery.
- All e-Way Bills, statutory way-bills, Attikooole / Marikooole forms, and permits for the movement of goods shall be arranged by the contractor. Attikooole / Marikooole charges shall be reimbursed by KERAFED on production of actual receipts.
- Any incident — accident, theft, spillage, or delay — must be reported to KERAFED immediately and confirmed in writing within 24 hours.

9.4 Payment Terms

- Payment will be made within 30 days of submission of a valid original invoice, supported by verified Delivery Challans / PODs, trip sheets, and consignment notes.
- No advance payment will be made under any circumstances.
- TDS and all applicable statutory deductions will be made at source.
- KERAFED reserves the right to recover the cost of any transit loss or damage from payments due to the contractor.
- Deductions for short delivery, damage, or delay shall be made before settlement.

9.5 Fuel Price Variation Clause

Rates quoted shall remain firm for the contract period. However, where significant fuel price changes occur, any rate revision shall be finalised mutually in a manner beneficial to both parties, in accordance with KERAFED's guidelines. The final decision shall rest with the Managing Director, KERAFED.

9.6 Security Deposit

- The successful bidder must furnish an interest-free Security Deposit of Rs. 2,00,000/- for each unit, in the form of a Demand Draft or Bank Guarantee in favour of the Managing Director, KERAFED, within 7 days of acceptance of the tender. The EMD amount of Rs. 50,000/- already remitted may be adjusted towards the Security Deposit.
- Security Deposit will be held interest-free and refunded within 60 days of satisfactory contract completion, after deducting any dues.
- Security Deposit will be forfeited in case of abandonment, repeated breach, or failure to perform.

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9.7 Stamp Paper Agreement

The successful tenderer shall execute a formal agreement on Kerala Stamp Paper of Rs. 200/- within 5 days of receipt of the acceptance letter. Failure shall result in forfeiture of EMD and re-tendering at the risk and cost of the defaulting bidder.

9.8 Termination and Sub-contracting

KERAFED reserves the right to terminate the contract at any time without prior notice for unsatisfactory performance, repeated breach, criminal misconduct, insolvency, or blacklisting. The contractor shall not assign or sub-contract the work without prior written consent of KERAFED. There shall be no employer-employee relationship between KERAFED and the transporting agency or its employees, and KERAFED shall not be responsible for any act, omission, or default of the contractor.

9.9 Force Majeure

Neither party shall be liable for non-performance directly and solely caused by natural calamities, war, bandh, curfew, or other events beyond reasonable control, provided the affected party notifies the other in writing within 48 hours of the occurrence.

10. DISPUTE RESOLUTION AND JURISDICTION

Any dispute arising out of or in connection with this contract shall first be resolved through mutual negotiation. If unresolved within 30 days, the matter shall be referred to arbitration under the Arbitration and Conciliation Act, 1996. The arbitrator shall be a mutually agreed neutral party; if the parties cannot agree within 15 days, the arbitrator shall be appointed by the Chairman, Kerala Co-operative Tribunal. All proceedings and disputes shall be subject to the exclusive jurisdiction of the competent courts at Thiruvananthapuram, Kerala.

11. CONTACT DETAILS

Organisation	KERAFED — Kerala Kerakarshaka Sahakarana Federation Ltd.
Contact Officer	Manager (Marketing), KERAFED
Office Address	KERAFED Head Office, KERA tower, Vellayambalam, Thiruvananthapuram – 695 033, Kerala
Phone	0471-2727800, 6282900669
Email	marketing@kerafed.com
Website	www.kerafed.com
Tender Document	Available for download on www.kerafed.com or may be collected from KERAFED Head Office

**MANAGING DIRECTOR
KERAFED**